

**INVITATION OF OFFERS**  
**FOR SUPPLY OF IMFL**  
**(OTHER THAN BEER) INCLUDING WINE**  
**AND RTD**

**e-PROCUREMENT NOTIFICATION**

**NO: APSBCL/I/2024-25/1, DATED: 29-11-2024**

**ANDHRA PRADESH STATE BEVERAGES**  
**CORPORATION LIMITED**

*3rd FLOOR, IHC Corporate*  
**MANGALAGIRI, Guntur District,**  
**Andhra Pradesh – 522503**

**Email: [mmapsbcl@gmail.com](mailto:mmapsbcl@gmail.com)**

**ANDHRA PRADESH STATE BEVERAGES CORPORATION LIMITED**  
**(An authority on behalf of Government of Andhra Pradesh)**  
**3rd FLOOR, IHC Corporate, MANGALAGIRI, Guntur District,**  
**Andhra Pradesh - 522503**  
**E MAIL: mmapsbcl@gmail.com**

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**e-Procurement NOTIFICATION NO. APSBCL/I/2024-25/1 DATED: 29-11-2024**

As per section 4-(1) of the Andhra Pradesh (Regulation of Trade in Indian Made Foreign Liquor, Foreign Liquor, Act, 1993 {Act No.15 of 1993}), the right to carry on wholesale trade and distribution of Indian made Foreign Liquor, Foreign Liquor, Wine and Beer shall solely vest in the Government and subject to such rules as may be made in this behalf, the Andhra Pradesh Beverages Corporation Limited (APBCL), the Andhra Pradesh State Beverages Corporation Limited (APSBCL), a Corporation, incorporated under Companies Act, 2013, or any other Corporation wholly owned, controlled and authorized by the Government in this behalf shall have the privilege of importing, exporting and carrying on the wholesale trade and distribution of Indian Made Foreign Liquor, Foreign Liquor, Wine and Beer on behalf of the Government, for whole of the State of Andhra Pradesh and no other person shall be entitled to any privilege of importing, exporting and supplying the same in wholesale or distributing the same for the whole or any part of the State.

The Andhra Pradesh Beverages Corporation Limited (APBCL), the Andhra Pradesh State Beverages Corporation Limited (APSBCL), a Corporation, incorporated under Companies Act, 2013, or any other Corporation wholly owned, controlled and authorized by the Government in this behalf shall, while carrying on the wholesale trade and distribution of Indian Made foreign Liquor (IMFL), Foreign Liquor (FL), Wine, Beer under the section 4-(1) of Andhra Pradesh (Regulation of Trade in Indian Made Foreign Liquor, Foreign Liquor, Act, 1993 {Act No.15 of 1993}), shall be deemed to be an authority acting on behalf of the Andhra Pradesh Government for the purposes of Section 68-A of the Andhra Pradesh Excise Act, 1968.

Whereas, the Government of Andhra Pradesh has entrusted import, export and wholesale

Trade and distribution of IMFL and FL to the Andhra Pradesh State Beverages Corporation Limited (APSBCL), vide GO Ms. No. 80, Revenue (Excise) Department dated: 23-02-2022 and the APSBCL has been carrying on the wholesale trade and distribution, import and export of IMFL and FL for the whole State of Andhra Pradesh;

Now, the Andhra Pradesh State Beverages Corporation Limited (APSBCL) by virtue of powers conferred under the above Act invites price offers on behalf of Government of Andhra Pradesh for supply of all categories of IMFL (other than Beer), including Wine and RTD from suppliers possessing valid license issued by competent authority, located within the Country on Rate Contract basis, for arranging supply to the various IMFL wholesale Depots located in the entire State of Andhra Pradesh. The suppliers located in India possessing a valid License including Excise license issued by the competent authority of any State or Union Territory in India and are willing to enter into Rate Contract Agreement with the Andhra Pradesh State Beverages Corporation Limited (APSBCL) for supply of the IMFL (other than Beer) during the year 2024-25 i.e., one (1) year from the date of Rate Contract Agreement, may submit their offers. The offers shall conform to the offer conditions set out in the schedule.

The Government/the Andhra Pradesh State Beverages Corporation Limited (APSBCL)

releases payments to the suppliers from the Government Treasury P.D. Account/APSBCL bank account from out of the sale proceeds remitted by the authorized licensees.

For the purpose of commercial convenience, Andhra Pradesh State Beverages Corporation Limited (APSBCL) classifies IMFL (other than Beer) including wine and Ready to Drink varieties into categories as detailed below:

<b><u>CATEGORY</u></b>	<b><u>BASIC PRICE /CASE</u></b>
"A"	Up to Rs. 650/-
"B"	Above Rs. 650- and up to Rs. 1000/-
"C"	Above Rs. 1000 and up to Rs.2500/-
"D"	Above Rs.2500/-

This classification is purely for collecting EMD, Security Deposit etc., only.

The distilleries shall offer to supply only ENA / Malt based IMFL (OTHER THAN BEER) as per the specifications set out in the Offer schedules.

The offer schedule for supply of IMFL (other than Beer) including Wine and Ready to Drink varieties containing the terms and conditions are available Online in the following website-

**<https://apecurement.gov.in/>**

The offers in Annexure-I, IA, IB, IIA & IIB shall be submitted through online for IMFL (other than Beer) including Wine & RTD, or Only Wine, **or** Only RTD.

Apart from online submission of Annexure- IA, IB, IIA,IIB, the offerors are requested to submit the entire set of offer document duly superscribed as "FOR SUPPLY IMFL (OTHER THAN BEER)"/ " FOR SUPPLY OF ONLY WINE" / "FOR SUPPLY OF ONLY RTD" (as the case may be) addressed to the Managing Director, Andhra Pradesh State Beverages Corporation Limited (APSBCL) along with required EMD (Online payment), Offer scrutiny fee (online payment), Brand scrutiny Fee (Demand Draft) (as detailed below) in a sealed cover at the above address before 6.00 PM on **19-12-2024**.

Offer Category Type	Amount in Rs. towards EMD	Amount in Rs. towards Offer Scrutiny Fee	Amount in Rs. towards Brand Scrutiny Fee per brand
IMFL (OTHER THAN BEER) (A/B/C/D)	5,00,000/-	Rs.2,50,000/-	
Only Wine	1,00,000/-	Rs.1,00,000/-	i) Rs.15,000/- for a IMFL (OTHER THAN BEER) Brand Up to Rs.650/- Basic price
Only RTD	1,00,000/-		ii) Rs.22,500/- for a IMFL (OTHER THAN BEER) Brand (above Rs.650/- up to Rs. 1000/- Basic price iii) Rs.30000/- for a IMFL (OTHER THAN BEER) Brand above Rs.1000/- Basic price

Offers not accompanied by Earnest Money Deposit (Online Payment), offer scrutiny fee (Online Payment), brand scrutiny fee (Demand Draft) or received after 5.00 PM (Online)/6.00 PM (Offline) on **19-12-2024** will be rejected.

The online pre-qualification offers will be opened on 21-12-2024 at 2.30 PM and Price Offer will be opened 26-12-2024 at 3.00 PM on <https://apeprocurement.gov.in/>. The representatives of Distilleries / Wineries who have offered online can be present at the time of opening the online offers.

For any support on e-Procurement offer submission process/technical support, the offerors may contact over phone or in person e-Procurement helpdesk support at:

**e-Procurement Help Desk,  
IT, E&C Department, Government of AP**

**Contact:**

Mobile Support: +91 9154383633, 9154383634, 7337318402,

eProcurement Helpdesk Incharge: 7337318403

eMail Support: [eprocsupport@vupadhi.com](mailto:eprocsupport@vupadhi.com)

The Managing Director, AP SBCL, on behalf of the Government of Andhra Pradesh reserves the right to accept, reject or cancel any offer in part or full.

For any further information/clarification, the Deputy General Manager (MM) in the AP SBCL Corporate Office in the above-mentioned address may be contacted on all working days during office hours.

Managing Director, AP SBCL,

**(An authority on behalf of Government of  
Andhra Pradesh )**

**ANDHRA PRADESH STATE BEVERAGES CORPORATION LIMITED**  
**(An authority on behalf of Government of Andhra Pradesh)**  
**3rd FLOOR, IHC Corporate, MANGALAGIRI, Guntur District,**  
**Andhra Pradesh – 522503**  
**E MAIL: mmapsbcl@gmail.com**

**OFFER FOR SUPPLY OF IMFL (OTHER THAN BEER)**

1.	Department Name	ANDHRA PRADESH STATE BEVERAGES CORPORATION LIMITED (an authority on behalf of Government of Andhra Pradesh)
2.	Circle/Division	NA
3.	Tender Number	NO:APSBCL/I/2024-25/1, DATED: 29-11-2024
4.	Tender Subject	INVITATION FOR OFFERS FROM DISTILLERIES / WINERIES LOCATED WITHIN THE COUNTRY FOR SUPPLY OF IMFL (OTHER THAN BEER), INCLUDING WINE & RTD ON RATE CONTRACT BASIS FOR THE YEAR 2024-2025
5.	Period Of Contract	<b>ONE YEAR FROM THE DATE OF RATE CONTRACT AGREEMENT</b>
6.	Form Of Contract	As per Tender Document
7.	Tender Type	Open
8.	Tender Category	RATE CONTRACT
9.1.	EMD (Online Payment) /Security Deposit (Demand Draft)	<p style="text-align: center;"><b>EMD</b></p> <p>Only <b>"Wine"</b> (A+B+C+D) - Rs.1,00,000/-  Only <b>"RTD"</b> (A+B+C+D) - Rs.1,00,000/-  <b>IMFL (Other than Beer)</b> - Rs.5,00,000/-</p> <p style="text-align: center;"><b>SECURITY DEPOSIT</b></p> <p>Only "A" Category - Rs.10,00,000/-  Only "B" Category - Rs.30,00,000/-  Only "C" Category - Rs.15,00,000/-  Only "D" Category - Rs.7,50,000/-  <b>IMFL (Other than Beer)</b> (Three or more Categories) - Rs.75,00,000/-  Only <b>"Wine"</b>(A+B+C+D) - Rs.2,00,000/-  Only <b>"RTD"</b> (A+B+C+D) - Rs.2,00,000/-</p>
10.	Security Deposit (Demand Draft) Payable in favour of	Managing Director, Andhra Pradesh State Beverages Corporation Limited, Mangalagiri
11.	Offer scrutiny fee (Online Payment)/ Brand scrutiny Fee (Demand Draft)	<p>Offer Scrutiny Fee (Online Payment) –</p> <p>i. Rs.2,50,000 (Rupees two Lakh fifty thousand only) for each offer for IMFL</p> <p>ii. Rs.1,00,000 (Rupees one Lakh only) for each offer for Wine &amp; RTD each</p> <p>Brand Scrutiny Fee -</p> <p>i) Rs.15,000/- for a IMFL (OTHER THAN BEER) Brand Up to Rs.650/- Basic price</p> <p>ii) Rs.22,500/- for a IMFL (OTHER THAN BEER) Brand (above Rs.650/- up to Rs. 1000/- Basic price</p>

		iii) Rs.30,000/- for a IMFL (OTHER THAN BEER) Brand above Rs.1000/- Basic price
12.	Brand scrutiny Fee (Demand Draft) Payable	In favour of the Managing Director, Andhra Pradesh State Beverages Corporation Limited, Mangalagiri
13.	Transaction Fee Payble to M/s. A.P. Technologies Services Limited, IT, E&C Department, Government of AP	The participating offerors have to pay a transaction fee :  a) An amount@ 0.03% (plus GST) of their final bid value online with a cap of Rs. 10,000/- for quoted value of purchase up to Rs.50 Crore  (or)  b) An amount of Rs.25,000/- if the purchase value is above Rs.50 Crores plus GST applicable on transaction fee through online in favor of MD, APTS. The amount payable to APTS is nonrefundable.
14.	A) Schedule Sale Opening Date	<b>29-11-2024 at 10.30 A.M</b>
	B) Schedule Sale Closing Date & Time	<b>19-12-2024 at 12.00 Noon</b>
15.	A) Offer Submission in Annexure-IA,IB, IIA, IIB	<b>Online as well as Sealed cover only</b>
	B) Online offer Submission Closing Date & Time	<b>19-12-2024 at 5.00 PM</b>
16.	A)Submission of Demand Draft (DD) towards Brand scrutiny Fee	<b>Offline only</b>
	B)Submission of DD towards brand scrutiny fee closing date and time	<b>19-12-2024 at 6.00 PM</b>
17.	Pre-Qualification Opening Date & Time (Qualification and Eligibility Stage)	<b>21-12--2024 at 2.30 PM</b>
18.	A)Technical Specifications Offer Opening Date (Technical Offer Stage)	Not applicable
	B)Samples Required	Nil
19.	Price Offer Opening Date(Financial Offer Stage)	<b>26-12-2024 at 3.00 PM</b>
20.	Place Of Tender Opening	Conference Hall, Office of Managing Director, APSBCL, 3rd FLOOR, IHC Corporate, MANGALAGIRI, Guntur District, Andhra Pradesh – 522503
21.	Officer Inviting Offers	Managing Director, ANDHRA PRADESH STATE BEVERAGES CORPORATION LIMITED (an authority on behalf of Government of Andhra Pradesh)
	Contact Person	Sri. M. Sharan Kumar, Deputy General Manager (MM), APSBCL

22.	Address/E-mail id	ANDHRA PRADESH STATE BEVERAGES CORPORATION LIMITED, <b>3rd FLOOR, IHC Corporate, MANGALAGIRI, Guntur District, Andhra Pradesh – 522503</b> <b><u>Email:</u></b> mmapsbcl@gmail.com
23.	Eligibility Criterion	Manufacturers possessing valid excise licenses for Distillery / Winery duly licensed by competent authority.
24.	Procedure For Offer Submission	<p>The offeror shall submit his response through Offer submission on eProcurement platform at <b><u><a href="https://apecurement.gov.in/">https://apecurement.gov.in/</a></u></b> by following procedure:</p> <p>The offeror would be required to register on the e-procurement market place <b><u><a href="https://apecurement.gov.in/">https://apecurement.gov.in/</a></u></b> and submit their offers in Annexure IA &amp; IIA, IIB on online. Only offline offers shall not be entertained by the Offer Inviting Authority for the offers published in e-procurement platform.</p> <p>The offerors shall submit their eligibility and qualification details, Financial offer etc., in the online standard formats displayed in eProcurement web site.</p> <p><b>1. Registration with eProcurement platform:</b></p> <p>For registration and online offer submission offerors may contact HELP DESK. <b><u><a href="https://apecurement.gov.in/">https://apecurement.gov.in/</a></u></b></p> <p><b>2. Digital Certificate authentication:</b></p> <p>The offeror shall authenticate the offer with his Digital Certificate for submitting the offer electronically on eProcurement platform and the offers not authenticated by digital certificate of the offeror will not be accepted on the eProcurement platform.</p> <p>For obtaining Digital Signature Certificate, offerors may please Contact:</p> <p><u>Andhra Pradesh Technology Services Limited</u> <u>IT, E&amp;C Department, Government of AP</u> <u>Amaravathi, AP</u> <u>Phone: 0866-2468108</u></p> <p><b>(OR)</b></p> <p>any other Registration Authority of TCS-CA in India. The city-wise list of RAs is available by clicking the link Apply for a Class-2 Certificate under Enroll section in the website <a href="https://www.tcs-ca.tcs.co.in/mca21/index.jsp">https://www.tcs-ca.tcs.co.in/mca21/index.jsp</a></p> <p><b>3. Submission of Hard copies:</b></p> <p>After submission of offer (Annexure-IA &amp; IB, Annexure-IIA&amp; IIB) online, the offerors are required to submit the originals of DD towards Brand scrutiny fee to the Offer Inviting Authority. The offeror shall invariably furnish the original DD's to the offer inviting authority either personally or through courier or by post and the receipt of the same within the stipulated time shall be the responsibility of offeror. The Department shall not be responsible for any delay or non-receipt. If any of the documents furnished by the offeror is found to be false/fabricated/bogus,</p>



the offeror is liable for black-listing, forfeiture of the EMD, cancellation of work, criminal prosecution, etc.,

The offeror shall obtain a confirmed acknowledgement from the Offer Inviting Authority as a proof of Hardcopies submission to avoid any discrepancy.

#### **4. Payment Of Transaction Fee:**

All the participating bidders who submit the bids have to pay

- a) An amount @ 0.03% (plus GST) of their final bid value online with a cap of Rs. 10,000/- for quoted value of purchase up to Rs.50 Crore

(or)

- b) An amount of Rs.25,000/- if the purchase value is above Rs.50 Crores plus GST applicable on transaction fee through online in favor of MD, APTS.

The amount payable as above is non-refundable.

#### **5. Corpus Fund:**

Successful bidder shall pay corpus fund in favor of MD, APTS through online (AP e-Procurement Portal)

- a) An amount @ 0.04% of the contract value with a cap of Rs.10,000/- (Rupees Ten Thousand Only) for contract value up to Rs.50 Crore

(or)

- b) An amount @ 0.04% of the contract value with a cap of Rs.25,000/- (Rupees Twenty-Five Thousand Only) for the contract value above Rs.50 Crore.

#### **6. Offer Document:**

The offeror is requested to download the offer document and read all the terms and conditions mentioned in the offer Document and seek clarification if any from the Offer Inviting Authority.

The downloaded offer document has to be signed on all pages as a token of acceptance of terms and conditions mentioned therein and submit at the time of intimation of approved basic prices by the Managing Director, APSBCL.

The offeror has to keep track of any changes by viewing the Addendum/Corrigenda issued by the Offer Inviting Authority on time-to-time basis in the E-Procurement platform. The Managing Director, APSBCL calling for offers shall not be responsible for any claims/problems arising out of this.

#### **7. Offer Submission Acknowledgement:**

The offeror shall complete all the processes and steps required for Offer submission. The system will generate an acknowledgement with a unique

		offer submission number after completing all the prescribed steps and processes by the offeror. Users may also note that the offers for which an acknowledgement is not generated by the e-procurement system are treated as invalid or not saved in the system. Such invalid offers are not made available to the Offer Inviting Authority for process the offers. The Managing Director, APSBCL or eProcurement Helpdesk are not responsible for incomplete offer submission by users.
25.	General Terms & Conditions	As per offer document

## HOW TO APPLY

- Visit website of <https://apeprocurement.gov.in/> to download e-procurement notification of Managing Director , APSBCL for offer schedules of 'A', 'B', 'C', 'D' categories of Indian Made Foreign Liquor (Other than Beer), including Wine , & RTD.
- Read carefully the complete document.
  - Technical specification offer as per Annexure-IA to be submitted online only. Though in Annexure-IA some information was sought, information on items relevant only needed to be filled in Excel format.
  - The copies of approved Imports & Exports licensed copy along with DD Copies for prescribed Brand scrutiny Fee shall be scanned and uploaded.
- Technical specification offer as per Annexure-IA & IB to be submitted online only. However, the hard copies of Annexure IB to be submitted offline also.
- Offers of Basic Price as at Annexure-IIA & IIB to be submitted online only.
- The system will generate an acknowledgement with a unique offer submission number on successful completion of the above process.
- The following set of documents along with DD sealed in envelope superscribed as **"Supply for IMFL (Other than Beer)"/"Supply of Only Wine" / " Supply of Only RTD"** is to be dropped in the offer box placed in the office of Managing Director , APSBCL, 3rd FLOOR, IHC Corporate, MANGALAGIRI, Guntur District, Andhra Pradesh – 522503.

1.	<b>EMD (Online payment) for:</b>	
	<b>a. Supply for IMFL (Other than Beer)</b>	Rs.5,00,000/-
	<b>b. Supply of Only Wine</b>	Rs.1,00,000/-
	<b>c. Supply of Only RTD</b>	Rs.1,00,000/-
2	<b>Offer Scrutiny Fee (Online payment)</b>	Rs. 2,50,000/- for IMFL Rs. 1,00,000/- for Wine Rs.1,00,000/- for RTD
3	<b>Brand Scrutiny Fee (DD)</b>	
	i) Rs.15000/- for a IMFL (OTHER THAN BEER) Brand Up to Rs.650/- Basic price	
	ii) Rs.22500/- for a IMFL (OTHER THAN BEER) Brand (above Rs.650/- up to Rs. 1000/- Basic price	
	iii) Rs.30000/- for a IMFL (OTHER THAN BEER) Brand above Rs.1000/- Basic price	
4	Copy of the Distillery/ Winery license issued by the State Excise Authorities.	
5	Complete offer document duly signed on all pages.	
6	Copy of the FSSAI license.	

**Note:-** Copies of the demand drafts as indicated at serial No. 3 shall be scanned and uploaded along with Annexure – IA & IB.

## **INFORMATION FOR THE OFFERORS**

- The Data of brands offered shall be furnished as per Annexure-IIA & IIB in excel format.
- All Existing suppliers shall furnish the existing supplier and supplier code in the 1st Column of Annexure-IIA & IIB. For the new brands, column No.1 of Annexure-IIA & IIB is to be filled as "NEW".
- All the existing suppliers shall select the existing brand description from Column No.5 of Annexure-IIA & IIB, in case, the offered brand is new and not existing in the selected list, then select the new brand description and type the Name of the Brand description in the 17<sup>th</sup> column in Annexure-IIA as " \_\_\_\_\_ " (NEW BRAND TO BE ENTERED.)"
- The relevant and required information in the columns 4<sup>th</sup>, 6<sup>th</sup>, 7<sup>th</sup>, 9<sup>th</sup>, 10<sup>th</sup>, 11<sup>th</sup> & 13<sup>th</sup> of Annexure-IIA shall be provided by the supplier by selecting description in drop down box.
- All the existing suppliers shall select the product code for the existing brands from the drop-down box in the 16th column of Annexure-IIA.
- All other information like Name of the Supplier, Basic Price Per Case, Alcoholic Strength, etc., in Annexure-IIA shall be furnished in the relevant columns manually, with utmost care.
- The offeror shall submit the basic prices, MRPs and Volumes of the brands and brand variants supplied by him in the neighboring States namely Telangana, Karnataka, Tamil Nadu and Odisha and other States, in the format of Annexure IIB.
- THE RELEVANT INFORMATION REQUIRED TO BE GIVEN IN ANNEXURE –IIB SHALL BE FURNISHED FOR THE YEARS 2023-24 (from April,2023 to March, 2024) AND 2024-25 (from April, 2024 to October, 2024) SEPARATELY ALONG WITH DOCUMENTARY PROOF.
- THE OFFEROR SHOULD NOT CHANGE OR ALTER THE DATA FIELDS GIVEN IN THE **EXCEL FORMAT** OF ANNEXURE-IIA & IIB.

For any further support, on e-Procurement offer submission process/technical support, all offerors may contact over phone or in person e-Procurement helpdesk support at:

**e-Procurement Help Desk**  
**IT, E&C Department, Government of AP**

**Contact:**

Mobile Support: +91 9154383633, 9154383634, 7337318402,

eProcurement Helpdesk Incharge: 7337318403

eMail Support: [eprocsupport@vupadhi.com](mailto:eprocsupport@vupadhi.com)

**"OR"**

**Andhra Pradesh State Beverages Corporation Limited, 3rd FLOOR, IHC Corporate, MANGALAGIRI, Guntur District, Andhra Pradesh – 522503.**

Email: [mmapsbcl@gmail.com](mailto:mmapsbcl@gmail.com)

**For any other information, contact:**

1. Smt. V. Anasuya Devi, General Manager, APSBCL, Phone: 9110792539
2. Sri. M. Sharan Kumar, Deputy General Manager (MM), APSBCL, Phone: 9701599983
3. Sri. K. Koteswara Rao, Accounts Officer, MM Section, APSBCL, Phone: 9704558063

**ANDHRA PRADESH STATE BEVERAGES CORPORATION LIMITED**  
**(An authority on behalf of Government of Andhra Pradesh)**  
**3rd FLOOR, IHC Corporate, MANGALAGIRI, Guntur District,**  
**Andhra Pradesh – 522503**  
**E MAIL: mmapsbcl@gmail.com**

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**OFFER e-PROCUREMENT NOTIFICATION NO: APSBCL/I/2024-25/1, DATE: 29-11-2024**

**OFFER SCHEDULE FOR SUPPLY OF IMFL (OTHER THAN BEER)/ ONLY WINE/ ONLY RTD**

Name of the offeror : M/s

Address :

Status of the offeror : PROPRIETORY/PARTNERSHIP/LIMITED COMPANY/Others.

I/We clearly understand all the terms and conditions of the offer and agree to undertake the supply of IMFL (Other than Beer)/ Only Wine/ Only RTD at the rates quoted by me/us in Annexure IIA & IIB.

I/We assure that I/We shall abide by the terms and conditions of the offer and the instructions issued by the Managing Director, APSBCL from time to time.

I/We shall enter into an agreement incorporating all the terms and conditions mentioned in the offer schedule in the required proforma on a Non-Judicial Stamp Paper of requisite value after receipt of acceptance of the offer.

Signature :

Name in full :

Designation :

Seal of the firm :

**Note : All the pages of the offer document along with the Annexures shall be signed by the offeror while submitting the offer, as a token of acceptance of terms and conditions mentioned thereof.**

**ANDHRA PRADESH STATE BEVERAGES CORPORATION LIMITED**  
**(An authority on behalf of Government of Andhra Pradesh)**  
**3rd FLOOR, IHC Corporate, MANGALAGIRI, Guntur District,**  
**Andhra Pradesh – 522503**  
**E MAIL: mmapsbcl@gmail.com**

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**TERMS AND CONDITIONS for entering into a Rate Contract for supply IMFL (other than beer)/ Only Wine/ only Ready to Drinks) to ANDHRA PRADESH STATE BEVERAGES CORPORATION LIMITED (An authority on behalf of Government of Andhra Pradesh) against the Offer Notification No : APSBCL/I/2024-25/1 Dated: 29-11-2024**

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## **1.0 INTRODUCTION:**

As per section 4-(1) of the Andhra Pradesh (Regulation of Trade in Indian Made Foreign Liquor, Foreign Liquor, Act, 1993 {Act No.15 of 1993}), the right to carry on wholesale trade and distribution of Indian made Foreign Liquor, Foreign Liquor, Wine and Beer shall solely vest in the Government and subject to such rules as may be made in this behalf, the Andhra Pradesh Beverages Corporation Limited (APBCL), the Andhra Pradesh State Beverages Corporation Limited (APSBCL), a Corporation, incorporated under Companies Act, 2013, or any other Corporation wholly owned, controlled and authorized by the Government in this behalf shall have the privilege of importing, exporting and carrying on the wholesale trade and distribution of Indian Made Foreign Liquor, Foreign Liquor, Wine and Beer on behalf of the Government, for whole of the State of Andhra Pradesh and no other person shall be entitled to any privilege of importing, exporting and supplying the same in wholesale or distributing the same for the whole or any part of the State.

The Andhra Pradesh Beverages Corporation Limited (APBCL), the Andhra Pradesh State Beverages Corporation Limited (APSBCL), a Corporation, incorporated under Companies Act, 2013, or any other Corporation wholly owned, controlled and authorized by the Government in this behalf shall, while carrying on the wholesale trade and distribution of Indian Made foreign Liquor (IMFL), Foreign Liquor (FL), Wine, Beer under the section 4-(1) of Andhra Pradesh (Regulation of Trade in Indian Made Foreign Liquor, Foreign Liquor, Act, 1993 {Act No.15 of 1993}), shall be deemed to be an authority acting on behalf of the Andhra Pradesh Government for the purposes of Section 68-A of the Andhra Pradesh Excise Act, 1968.

The Government of Andhra Pradesh has entrusted import, export and wholesale Trade and distribution of IMFL and FL to the Andhra Pradesh State Beverages Corporation Limited (APSBCL), vide GO Ms. No. 80, Revenue (Excise) Department dated: 23-02-2022 and the APSBCL has been carrying on the wholesale trade and distribution, import and export of IMFL and FL for the whole State of Andhra Pradesh;

The Managing Director, APSBCL facilitates IMFL & FL sales against the remittances made by the Authorized Retailers and Licensees into the Government Treasury through the Challans drawn & done in the name of "Government of Andhra Pradesh".

The Government of Andhra Pradesh vide G.O.Ms.No:272 Revenue (Ex-II) Department dated 16-07-2015, accorded sanction to incorporate a new Corporation in the name and style of Andhra Pradesh State Beverages Corporation Limited (APSBCL), as a Public Limited Company under Companies Act, 2013. Accordingly, the Government of India, Ministry of Corporate Affairs issued Certificate of Incorporation [pursuant to sub-section (2) of Section 7 of the Companies Act, 2013 and rule 8 of the Companies

(Incorporation) Rules,2014], incorporating "Andhra Pradesh State Beverages Corporation Limited", on 12-08-2015 (CIN U15400AP2024SGC097161) under the Companies Act, 2013.

The Government/the Andhra Pradesh State Beverages Corporation Limited (APSBCL) releases payments to the suppliers from the Government Treasury P.D. Account/APSBCL bank account from out of the sale proceeds remitted by the authorized licensees.

The Corporation, on behalf of the Government of Andhra Pradesh intends to procure in wholesale quality "IMFL (Other than Beer), including Wine & RTD" for supply at competitive prices to licensees in the whole of the State of Andhra Pradesh. The present invitation of offer is for entering into a Rate Contract with the Managing Director, APSBCL, for supply of quality "IMFL (other than Beer), including Wine & RTD" at competitive prices during the Year 2024-2025, i.e., one (1) year from the Rate Contract Agreement, subject to extension by the Managing Director, APSBCL. Offers are invited from suppliers/manufacturers possessing a Distillery duly licensed (including Excise License) by the competent authority of any State Government /Union Territory of India. The licensed Distilleries may submit their offers on behalf of sub-lessee (s) also.

## **2.0 DETAILS OF OFFER**

### **2.1 SUBMISSION OF OFFERS:**

The Online offers along with information of Annexure-IA, IB ,IIA & IIB of offer schedule shall be submitted through online on or before 5.00 PM on 19-12-2024. The online offers will be opened on 26-12-2024 at 3.00 P.M. The amounts towards Earnest Money Deposit (EMD) of Rs.5,00,000/- (Rupees Five Lakhs only) as specified at para 2.3 and offer scrutiny fee of Rs.1,00,000/- (Rupees One Lakh only) shall be payable online. The offer document duly signed on all pages along with DD towards Brand scrutiny fee shall be placed in an envelope, duly sealed and super scribed "**Supply of IMFL (OTHER THAN BEER) / Only Wine/ Only RTD**" and shall be dropped in offer box on any working day in person at the Office of Managing Director, APSBCL, 3rd FLOOR, IHC Corporate, MANGALAGIRI, Guntur District, Andhra Pradesh – 522503, before 6.00 P.M. on 19-12-2024. The sealed covers of offer documents along with Brand scrutiny fee demand drafts will be opened on 26-12-2024 at 3.00 P.M. alternatively, the offer documents may be submitted through registered post with acknowledgement due so as to reach the Department not later than the date and the time specified i.e., 6.00 PM on 19-12-2024.

The Managing Director, APSBCL reserves the right to extend the date of receipt of the offers and opening of the offers.



**The Annexure-IA, IB , IIA &IIB of offer notification, in excel format can be downloaded from the following website:**

**<https://apecurement.gov.in/>**

The responsibility lies with offeror only for the envelopes not properly sealed or not properly addressed/ identified. The Managing Director, APSBCL is not responsible for any delay or missing of documents / hardcopies while in transit or post. Delayed and unsealed envelopes will not be considered. The downloaded offer document has to be signed on all pages as a token of acceptance of terms and conditions mentioned therein and submitted along with DD's towards Brand scrutiny Fee.

All documents / hardcopies should be in English only (any document submitted in a language other than English, a certified translation copy in English shall be furnished).

## **2.2 VALIDITY OF OFFERS :**

The offers will be kept valid for a period of 120 days from the scheduled date of opening of offers and if so desired by the Managing Director, APSBCL, at his discretion the validity period will be extended for a further period of 30 days.

## **2.3 . DEPOSITITS AND FEES:**

### **A. Earnest Money Deposit, Offer Scrutiny Fee & Brand Scrutiny Fee:**

i. Offers shall be accompanied by following:-

- 1) Rs. 5,00,000/- (Rupees Five Lakhs Only) towards EMD for IMFL (OTHER THAN BEER), Rs.1,00,000/- (Rupees One Lakh only) towards EMD for Only Wine & Rs.1,00,000/- (Rupees One Lakh only) towards EMD for Only RTD, payable online only.
- 2) Rs.2,50,000 (Rupees Two Lakh Fifty thousand only) for each offer towards offer scrutiny fee for IMFL and Rs.1,00,000 (Rupees One Lakh only) each for Wine and RTD, payable online only.
- 3) Brand Scrutiny Fee, payable by way of DD: -
  - a) Rs.15000/- for a IMFL (OTHER THAN BEER) Brand Up to Rs.650/- Basic price
  - b) Rs.22500/- for a IMFL (OTHER THAN BEER) Brand (above Rs.650/- up to Rs. 1000/- Basic price
  - c) Rs.30000/- for a IMFL (OTHER THAN BEER) Brand above Rs.1000/- Basic price

The above demand draft(s) shall be drawn in favour of Managing Director, APSBCL and issued by any Nationalized or Scheduled Bank payable at Mangalagiri.

- ii. The EMD shall bear no interest.
- iii. Offers without EMD, offer scrutiny fee and Brand scrutiny Fee will not be considered.
- iv. Before finalization of offers and during the validity period of the offer, if the offeror withdraws, the EMD will be forfeited.  
The EMD will be returned to the unsuccessful offeror (s) within a reasonable period of time after finalization of the offers.
- v. In respect of successful offeror (s), the EMD will be returned after entering into the Rate Contract Agreement with the Managing Director, APSBCL.
- vi. The offer scrutiny fee and Brand scrutiny Fee are non-refundable.

### **2.3.B. Security Deposit:**

- i) The successful offeror (s) shall furnish a Demand Draft for an amount of Rs. 75,00,000/- (Rupees Seventy Five lakhs only ) for three and more categories of IMFL (OTHER THAN BEER) including Beer , Wine & RTD.  
Rs.10,00,000/- (Rupees Ten lakhs only) for only A Category of IMFL (OTHER THAN BEER), Rs.30,00,000/- (Rupees Thirty lakhs only) for only B category of IMFL (OTHER THAN BEER), Rs.15,00,000/- (Rupees Fifteen lakhs only) for only C Category of IMFL (OTHER THAN BEER), Rs.7,50,000/- (Rupees Seven lakhs Fifty only ) for only D Category of IMFL (OTHER THAN BEER) and Rs.2,00,000/- (Rupees two lakhs only) for exclusive supply of "Wine" and "RTD" drawn in favour of "The Managing Director, APSBCL" on any Scheduled Bank payable at Mangalagiri as security deposit along with an agreement in prescribed proforma for supply of IMFL (OTHER THAN BEER) on Rate Contract basis towards performance guarantee.
- ii) In case of the existing supplier(s) whose earlier Security Deposits are available with Government of Andhra Pradesh, as on the date of entering into Rate Contract Agreement for the year 2024-25, such security deposit will be adjusted towards security deposit for the year 2024-2025 against their offer.

### **2.3.C. Transaction Fee:**

All the participating bidders who submit the bids have to pay

- a) An amount @ 0.03% (plus GST) of their final bid value online with a cap of Rs. 10,000/- for quoted value of purchase up to Rs.50 Crore

(or)

- b) An amount of Rs.25,000/- if the purchase value is above Rs.50 Crores plus GST applicable on transaction fee through online in favor of MD, APTS.

The amounts payable as above are non-refundable.

#### **2.4 PROFILE:**

The offeror shall furnish full information along with details of their company in the proforma enclosed as Annexure-IA & IB in the website of

**<https://a procurement.gov.in/>**

#### **2.5. NUMBER OF BRANDS & SUPPLIES IN 'A' & 'B' CATEGORY**

- a) In "A" category, any distillery can quote prices for all its products (i.e. Whisky, Brandy, Rum, Gin , Vodka, Wine and Ready to Drink varieties) and 90% of supplies in "A" category liquor shall be in 180ml and below pack sizes only.
- b) In "B" category, the distillery may quote basic prices for all products (i.e. Whisky, Brandy, Rum, Gin , Vodka, Wine and Ready to Drink varieties) and 80% of Supplies in "B" category liquor shall be in 180ml and below pack sizes only.
- c) All the manufacturers shall register "A" Category label(s) equal to Rs.630/- or below basic price for supply of minimum 5% of the total supplies.
- d) In case, the supplier fails to supply minimum of 5% of his supplies in "A" Category (equal to Rs.630/- or below) on monthly basis, the Managing Director, APSBCL may impose penalties including stoppage of OFSs depending upon the volume of default.

#### **2.6 PRICE DETAILS:**

A)

- i. The offerors shall quote basic prices for their brands keeping in view the lowest basic price at which the same or similar sounding brand(s) of IMFL (OTHER THAN BEER) were supplied to any State level Corporation/Excise Departments during the financial year 2023-24 in any State/Union Territory in the Country including Andhra Pradesh State.
- ii. The offeror shall submit the basic prices, MRPs and Volumes of the brands and brand variants supplied by him in the neighboring States namely Telangana, Karnataka, Tamil Nadu and Odisha and others States, in the format of Annexure IIB.
- iii. The Tender Committee shall strive towards arriving at MRPs that are equal to or less than those in the neighboring States.
- iv. The basic prices quoted shall be inclusive of packing charges, forwarding

charges, loading, unloading, freight, insurance, EAL/ HEAL etc.,

- v. The basic prices quoted shall be uniform irrespective of the location of wholesale IMFL (OTHER THAN BEER) depot in Andhra Pradesh.
- vi. The basic Prices of the cases of the sizes (1000 ML, 750 ML, 500 ML, 375 ML, 180 ML, 90 ML and 60 ML or any size or any type of pack approved by Managing Director, APSBCL, from time to time) under a particular brand shall be quoted in such a way that they all fall under the same category. For example, the basic price of a case of 180 ml size of a particular brand is in "B" category, the prices of the cases of the remaining sizes should also fall in "B" category only.

- B) The offeror shall indicate the status of ownership of the brands quoted in this offer. If the brand is not owned by the offeror, he shall clearly certify that a valid agreement exists between the owner of the brand and the offeror for manufacturing that brand and supply to the Government of Andhra Pradesh. The Managing Director, APSBCL will not be responsible for any dispute arising with reference to such brands.

In the event of any dispute between the supplier or any person owning or otherwise entitled (are claiming so to be) to such brand(s),

- i. the supplier shall fully indemnify any losses to the APSBCL in respect of any and all such disputes (including costs on actuals); and
- ii. the Managing Director, APSBCL shall be entitled not to place any offers / indents on such suppliers.

- C). The supplier shall offer his basic price in the Annexure-IIA & IIB of offer schedule in the excel format at e-Procurement website,

**<https://apeprocurement.gov.in/>**

- D) All the offers will be scrutinized by a Committee, appointed for this Purpose by the Government of Andhra Pradesh. The Committee shall observe the following,

- i) The Committee reserves the right to conduct negotiations with any or all of the offerors, either individually or collectively, to recommend the basic price of each brand/SKU, to the Government of Andhra Pradesh.
- ii) The Committee will furnish the report to the Government about the brand(s) along with the recommended Basic prices after completion of negotiations.
- iii) The Government may accept/ may not accept the offers recommended by

the Committee.

- iv) The Committee, at its discretion, or at the request of the offeror or otherwise, may, conduct Re-negotiations for any offer for any brand(s) (as specified in clause 2.2) which have not been recommended within the validity period.
- v) The Managing Director, APSBCL will communicate the approved basic prices along with MRPs to the offeror(s) for approval of the label by the Prohibition and Excise Department , Andhra Pradesh, as required under A.P. State Excise Laws.
- vi) The supplier shall print, the Maximum Retail Price (MRP) as indicated by the Managing Director, APSBCL on the Label of each bottle of all sizes on all brands of IMFL (OTHER THAN BEER) as required under Rule 16 (4) (vi) of A.P. Distillery (manufacture of Indian made Foreign Liquor other than Beer & Wine) Rules 2006 and Rule 11 (4) (viii) of A.P. Winery Rules 2006.
- vii) The rates of Excise Duty / Countervailing Duty, A.P VAT, Privilege fee (special PF, additional PF etc.,) and retailer's margin etc., will be levied as notified by the competent authority and they are subject to change from time to time. When such changes are ordered by the Government of Andhra Pradesh it shall be mandatory on part of the supplier(s) to print the revised MRP (s) on the label (s).

## **2.7 BRAND CONDITIONS**

- a)** Subject to the restrictions specified in clause 2.5, the offeror may offer any brand(s) and if such brand(s) is/ are recommended by the Committee the offeror shall obtain the said brand label(s) approved by the Commissioner of Prohibition & Excise, Govt. of Andhra Pradesh, within 3 (three) months from the date of issue of basic price by the Department. The brand(s) remain unregistered within 3 (three) months is/are deemed to be lapsed. However, if the labels for any specified brand(s) is/are not approved by the Managing Director, APSBCL as on the date of entering in to Rate Contract Agreement, the said label(s) will not be considered under Rate Contract Agreement till the Label(s) is/ are approved by the Managing Director, APSBCL.
- b)** Subject to the restrictions specified in clause 2.5, the Managing Director, APSBCL may, in his sole discretion (the Managing Director, APSBCL shall not be obliged to) permit the suppliers during the term of Rate Contract (Original or as extended by the Managing

Director, APSBCL ) to introduce new size(s) of brand (s) of IMFL (OTHER THAN BEER), provided.

- i)** the said brand labels shall be approved by the Commissioner of Prohibition and Excise, Govt. of Andhra Pradesh.
  - ii)** the Basic Price and MRP of the said brand label(s) shall be approved by the Managing Director, APSBCL
- c)** However, during the period of Rate Contract (Original or as extended by the Managing Director, APSBCL), it shall be open to the Managing Director, APSBCL to place orders for supply of IMFL (OTHER THAN BEER) on any person / firm / company or corporation during exigencies even though the person / firm / company or corporation had not participated in this offer process, duly following the process of MRP approval as per the guidelines given by the Tender Committee and approved by the Government, and Brand registration as per rules.

## **2.8 RATE CONTRACT AGREEMENT:**

- A)** The offerors whose offers have been accepted shall enter into a Rate Contract Agreement, specifying the basic price at which supply will be made as specified under clause 2.6 D (vi) during the period under contract with the Managing Director, APSBCL in terms of THE INDIAN CONTRACT ACT 1872.
- B)** The Managing Director, APSBCL reserves the right to extend the rate contract agreement up to two years after the expiry of the contract period. It is further extendable by mutual consent.
- C)** The basic prices fixed against this Rate Contract shall be firm during the currency of the Rate Contract (original or as extended by the Corporation).

## **2.9 PACKING:**

- i)** Supplier shall ensure adequate and proper packing to prevent any loss, damage or deterioration of the contents during transit and storage.
- ii)** All damages and breakages to the goods supplied due to any reason shall be debited to the account of the supplier. The supplier shall insure every consignment at supplier's cost.

## **2.10 ORDERS FOR SUPPLY:**

- A. i)** As per the Rate Contract Agreement, the Managing Director, APSBCL will be under no obligation to place orders for any specified minimum quantities of IMFL (OTHER THAN BEER) from the supplier during the period of currency of the contract(Original or as may be extended by the Managing Director, APSBCL). During

the first 45 days of the contract period orders for supply will be released on the request of the supplier. Subsequently, the Managing Director, APSBCL will place the “**orders for supply**” based on the formula of 150% of the average of actual sales during preceding three months or preceding period if it is less than three months. In respect of certain brands with low volume of sales, the Managing Director, APSBCL will consider the eligibility, depot wise/size wise to meet the depot requirements. The supplier shall be bound to shift the stocks from one depot to another at supplier’s own cost and risk as per the market demand. The closing stock of any brand at any depot shall not normally exceed the quantity of 15 days requirement of IMFL (OTHER THAN BEER) depot.

- ii) In respect of new brands (IMFL (OTHER THAN BEER)), the Order for Supply will be placed after approval of the Managing Director, APSBCL, during the currency of Rate Contract Agreement. Initially, the Managing Director, APSBCL may place a trial order of **30,000 cases of IMFL (OTHER THAN BEER)** in the state. The subsequent orders will be released as per clause 2.10.A(i)
- iii) In exigency of circumstances such as market demand or any perceivable shortage in market of adequate supply of any particular brand of IMFL, the Managing Director, APSBCL may place order to the supplier(s) for supply in excess of the eligibility as per the schedule referred in 2.10 A (i).

**B) MINIMUM SUPPLIES OF IMFL (OTHER THAN BEER) WITH BASIC PRICE UPTO Rs.630/- PER CASE:**

The Managing Director, APSBCL reserves the right to demand the Supplier(s) to supply IMFL (Other than Beer, Wine and Ready to Drink Varieties) of up to Rs.630/- basic per case as per stipulation given below.

All the suppliers/manufacturers shall register label(s) of below Rs.630/- basic price for supply of minimum 5% of the total supplies.

- C)** The supplier shall furnish the Invoice copy duly mentioning the brand description as approved by the Managing Director, APSBCL along with Landed cost. Any deviation of invoice shall not be permitted.
- D)** The Managing Director, APSBCL releases “Orders for Supply” and “Inter Depot Transfer Orders”.
- E)** The supplier shall raise the invoices and other relevant documents on Government of Andhra Pradesh/ Managing Director, APSBCL (represented by Chief Manager/ Manager, APSBCL IMFL Depot).

- F)** The Managing Director, APSBCL shall have the right to demand the suppliers to supply the IMFL (OTHER THAN BEER) Stocks to any place, including the wholesale depots of Government or any State owned Corporation/ Entity, on the same terms and conditions of Rate Contract Agreement.

**2.11 INTIMATION OF CONSIGNMENT DISPATCHES:**

- A. Within 24 hours from the date of dispatch of goods, the supplier shall Communicate the following particulars to the consignee (Depot) by e-mail :
- i) Order for supply No. & Date.
  - ii) Number of cases dispatched and mode of dispatch
  - iii) The dispatch particulars shall be updated in the APSBCL website in the prescribed proforma. The consignments shall not be unloaded without online updating.
  - iv) The offerors shall be bound to follow the online activities implemented in the APSBCL website from time to time
- B. i) The supplier has to incur all the expenditure till the consignment is received at destination i.e., designated depots of the APSBCL or any other location within Andhra Pradesh as specified in the relevant order for supply. Loading and unloading of the consignment(s) shall be the responsibility of the supplier(s) and charges of the same shall be borne by the supplier(s). In respect of supplier(s) located outside the State of Andhra Pradesh , the consignments have to be dispatched under valid import permit issued in the name of importer by the competent authority (The Commissioner of Prohibition & Excise, Govt. of Andhra Pradesh). The imports of IMFL (OTHER THAN BEER) into the State of Andhra Pradesh from the other States involves remittance of the statutory levies to the Government of Andhra Pradesh for issuance of Import Permits by the Commissioner of Prohibition & Excise, Andhra Pradesh. The Statutory Levies are levied as notified by the competent authority and they are also subject to change from time to time by the competent authority.
- ii) As soon as an order for supply is placed on the supplier(s) of outside Andhra Pradesh, he shall pay the amount equivalent to Import Fee (IF), Countervailing Duty (CVD) and cost of Excise Adhesive Labels (EALs)/ Holographic Excise Adhesive Labels (HEALs) or any other Track and Trace Instrument in place in respect of the quantity of IMFL (OTHER THAN BEER) ordered, by depositing in to the Government in form of Treasury challan. After receipt of the Treasury



challan, the Department will permit the supplier for obtaining the import permit(s) from the authority concerned i.e., the Managing Director, APSBCL. The Department will settle the invoice amount of landed cost i.e., Basic price, countervailing Duty (CVD), if any, for sold quantities. In case the competent authority, at any time, collects or demands any amount towards fee / duty / tax towards past transaction, the same will be debited to the account of the supplier(s) and will be recovered from the supplier(s) or adjusted in the payments to be made to the supplier(s).

iii) In respect of stocks of IMFL (OTHER THAN BEER) imported from outside the State, all the bottles shall be affixed with Excise Adhesive labels/ Holographic Excise Adhesive Labels (HEALs) any other Track and Trace Instrument supplied by the Commissioner of Prohibition & Excise, Govt. of Andhra Pradesh immediately on arrival of the stocks at the depots, in the presence of Excise officials. The supplier shall take up the affixing of Excise Adhesive Label/ Holographic Excise Adhesive Labels (HEALs) any other Track and Trace Instrument in place on the bottle, at the depots, at his own cost.

The cost of Excise Adhesive Label/ Holographic Excise Adhesive Labels (HEALs) any other Track and Trace Instrument, shall be fixed by the competent authority from time to time and the cost has to be paid by the supplier at the time of obtaining the Import permit from the competent authority. The affixation of EAL/ Holographic Excise Adhesive Labels (HEALs)/Barcode is subject to change by the competent authority from time to time.

The supplier(s) shall affix the barcode label on every carton/case which gives the details of the goods as ordered by the Department, at their own cost. The cost of label (Barcode) shall be borne by the supplier.

## **2.12 DISPATCHES**

### **A) DELIVERY SCHEDULE OF IMFL (OTHER THAN BEER):**

The supplies shall be made as per the delivery schedule indicated in the orders for supply. The stocks should be delivered during the working hours of the Depots on working days only. The list of existing IMFL (OTHER THAN BEER) & FL Depots of the APSBCL is at Annexure-III. The addresses of the locations mentioned may undergo change by the APSBCL and the APSBCL may also open additional depots which will be included in the list of Annexure-III as and when established.

The Corporation will not receive stocks at the Depots during holidays. In case the consignment(s) arrive at the depot(s) on holidays, they have to wait till the next working day for unloading. The responsibility of the consignment shall be on the supplier till it is taken

into the account at the Depots. The Managing Director, APSBCL reserves the right to order any quantity to any depot.

**B). TRANSHIPMENT OF CONSIGNMENT:**

The responsibility for all legal and financial implications arising out of the delay in dispatch or delay in reaching the destination depot or deviation from the terms and conditions of the Transport Permit issued by the competent authority shall rest on the supplier. Consequently, the supplier shall ensure the following.

- a) The consignment shall be dispatched from the Distillery/Winery sufficiently in advance before the expiry of the import permit/transport permit issued by the Competent Authority.
- b) The consignment should reach the destination / depot before the expiry of the validity of the import permit/transport permit and unloaded at the depot at his own cost.
- c) The consignment shall travel exactly the route prescribed in the import permit/transport permit and there shall be no deviation. The consignments of Import Permit/Transport Permit shall pass through Prohibition & Excise Check post given in the Annexure-IV. The list of the Excise Check posts furnished in the Annexure- IV is for guidance of the supplier(s). The locations of the Prohibition and Excise Check posts may change from time to time. The supplier is responsible for proper compliance with the terms and conditions of the import permit/transport permit under relevant rules and shall be responsible in respect of any actions as may be taken by the Prohibition and Excise authorities for any violations or non-compliance and any delay / non-delivery of brands. The Corporation will not in any manner be responsible or liable for any consequences of the action taken against the supplier. The Corporation shall not be responsible to refund the amounts paid in advance towards import fee/CVD , if any specified under Clause 2.11 B (i) in respect of consignments which are ordered to be confiscated by the Commissioner of Prohibition & Excise, Government of Andhra Pradesh or any other Competent Authority as a consequence of deviation from the terms and conditions of the import permit/transport permit.
- d) If the supplier cannot dispatch the goods sufficiently in advance of the expiry of the import permit/transport permit, the supplier shall report the matter to the General Manager(Excise)/ Managing Director, APSBCL, three days in advance before expiry of the validity of the permit by specifying the reasons necessitating for extension of the validity period of the import permit. The unutilized permit along with the

certificate from the excise officer of the exporting distillery or winery for the stocks not dispatched from the distillery or winery against such permit shall be surrendered within three days after the expiry date of the Import permit. The Corporation shall thereupon, without incurring any obligation or liability and only to facilitate the supplier, seek extension of the validity as may be required depending upon the circumstances of the case. Request for extension of the permits received later than the period specified above will be summarily rejected and the Corporation is not liable to refund any amount advanced by the supplier towards the import fee/CVD, if any, if the amounts are forfeited by the Government of Andhra Pradesh under the Rules. It shall be the complete responsibility of the supplier to ensure due compliance of all laws, rules and regulations and instructions including in particular the provisions of A.P. Excise Act and rules made there under. The supplier shall indemnify the Department/APSBCL against all consequences including losses and inconvenience caused to the Department/APSBCL in the context of any violation of laws, rules and regulations and instructions or accident caused to the goods in transit.

**C. TRANSIT INSURANCE:**

The supplier shall make all appropriate arrangements for transport and delivery of consignment at the designated depots. The supplier shall insure all consignments against all transit risks and suitable Insurance Policy shall be taken. In case of any accidents enroute, the supplier should immediately lodge a complaint before the Police and Prohibition & Excise stations having jurisdiction. Simultaneously, the Corporation and relevant depot shall be informed of the accident by the quickest mode of communication. The responsibility of complying with all the required formalities for claiming the insurance amount will rest with the supplier. Rejection of any insurance claim by the insurer for any reason what so ever will not render the Corporation liable to the supplier. The supplier shall produce all relevant documents in proof of the accident, in case, revalidation of permits or any other legal formalities have to be complied with.

**D. INSURANCE FOR STOCKS SUPPLIED AND LYING WITH THE CORPORATION**

Ordinarily, the Managing Director, APSBCL makes (but not obliged to) arrangements for insuring the IMFL (Other than Beer), Wine and RTD stocks, and the supplier concerned has to repay the premium amounts, etc. paid for such insurance.

The responsibility of complying with all the required formalities for claiming the insurance amount will rest with the supplier. Rejection of any insurance claim by the

insurer for any reason what so ever will not render the Corporation liable to the supplier.

**2.13. TERMS OF PAYMENT :**

- A) Stocks received in good and perfect condition shall be taken into the account. The cost of breakages in transit/unloading shall be borne by the supplier. Stocks which are found defective in packing or in quality or in any other aspect during verification shall be rejected summarily and these rejected stocks shall be disposed as per the rules laid down by the Department or taken back by the supplier if he so desires by fulfilling the conditions of the Prohibition & Excise Department in accordance with the provisions of AP Excise laws.
- B) Payments will be made on the 46<sup>th</sup> day from the date of **sale** of the IMFL (OTHER THAN BEER) stocks to the licensees. The supplier shall prefer a claim on the Corporation in respect of the sold quantities with all relevant documents namely, invoice in original with two copies, dispatch receipt, claim form and any other adjustment whether by way of any increase or other levy under Clause 2.11 B (i) above or otherwise
  - i) The goods shall be dispatched on the same day as the Invoice is generated. (as is evidenced by the Excise Transport Permit etc.)
  - ii) The claims shall be accompanied by the GRNs (Goods Received Note) issued by the competent authority of the Depots concerned.
  - iii) The payments shall be restricted to the actual sale value after withholding an amount which is due to the *Government*, if any.
  - iv) In case the supplier desires to receive the payment (Basic price + Excise Duty/CVD) earlier than the 46<sup>th</sup> day, the *Corporation* may (but is not obliged) make the payments on weekly basis for the stocks sold during the specified week by deducting the amounts calculated at the following rates as **“Payment Claim Process Fee”** for making early payments.

<b>Discount % on payment</b>	<b>Payment Periodicity</b>
3%	Within 2 working days after date of sale
2.5%	3 to 5 working days after date of sale
2%	6 to 10 working days after date of sale
1.5%	11 to 15 working days after date of sale
1%	16 to 30 working days after date of sale
0.5%	31 to 45 working days after date of sale
0%	Above 45 working days after date of sale

C) Penalty @ Rs.10/- per month per case will be charged for the brand (s) which remain

unsold beyond 90 days. The *Managing Director, APSBCL* reserves the right to revise, from time to time, the Penalty as considered appropriate. Last day of every month will be the basis to identify 90 days old stocks for levying the Penalty.

D) The *Managing Director, APSBCL*, reserves the right to modify the terms of payment and penalties.

E) **SLOW MOVING STOCK:**

- The supplier shall take all necessary steps for liquidating stocks of all brand (s) supplied to the Department.
  - If at least 25% of stock (s) of any brand (s)/case (s) pertaining to any consignment shall not get sold within 6 months period (180 days), such brand(s)/case (s) will be considered as slow moving stocks for imposing the penalties under this clause.
  - The stocks available on the last day of the month will be considered as the basis to identify the slow moving stocks.
  - In respect of slow moving stocks at the end of the six month period a penalty of Rs.80/- per case per month will be levied.
  - At the end of 10 months a penalty of Rs.150/- per case per month will be levied till the date of destruction or taking back to their manufacturing units.
  - If the slow moving stock is not liquidated even after 12 months, the slow moving stock is liable for destruction without notice, or will be permitted to take back to their manufacturing units as per the rules.
- vii) the slow moving stock also be permitted for destruction or to take back to their manufacturing units as per rules on the request of the supplier within 12 months.
- viii) The *Managing Director, APSBCL* reserves the right to revise the penalty as considered appropriate from time to time.

F) **Wrong Dispatches :**

The supplier shall pay the penalties at the following rates for dispatching the stocks in deviation to the quantities, sizes & Brands as indicated in "Order for Supply".

- 1) A penalty of **Rs.25,000/-** for wrong dispatch. The penalties will vary from time to time as decided by the APSBCL.
- 2) Stop the payment of the entire wrongly dispatched stock till the receipt of a satisfactory explanation to the APSBCL from the erring suppliers besides levying above penalty.
- 3) The APSBCL may recommend to the competent authority for taking a suitable action on the concerned Proh. & Excise staff, concerned deployed at Breweries and Suppliers responsible for the wrong dispatch.

**2.14** A Wholesale Trade Margin of 0.50% will be added before arriving MRP.

### **3.0 DEFINITIONS:**

**A. Department:**

“Department” or “ P & E Department” means, the Prohibition & Excise Department, Government of Andhra Pradesh.

**B. CPE:**

“CPE” means the Commissioner/Director of Prohibition & Excise, Government of Andhra Pradesh.

**C. MD:**

“MD” means the Managing Director, APSBCL.

**D. Corporation:**

“Corporation” means Andhra Pradesh State Beverages Corporation (APSBCL). (which is wholly owned, controlled and authorized by the Government and acts as an agent to the Government).

**E. Supplier:**

‘Supplier’ means the person, firm or company or Corporation to which the order for supply is addressed. The Rate Contract is not assignable by the supplier. In genuine cases such as merger / amalgamation / insolvency / death, the Department may recognize the legal successor / representative upon receipt of a written application supported by all relevant information and documents.

**F. Committee:**

The Committee means the Committee appointed by the Government to recommend the basic prices to the Managing Director, APSBCL /ANDHRA PRADESH STATE BEVERAGES CORPORATION for procurement of IMFL (OTHER THAN BEER) including Wine & RTD.

**G. Brands:**

“Brands” means the different types of Whisky, Brandy, Rum, Gin, Vodka, Wine, Ready to Drink varieties, etc., manufactured by the offeror under different trade names which are in existence in the market and are approved by the Commissioner of Prohibition and Excise, Andhra Pradesh.

**H. Case:**

'Case' means 9 Numbers of 1000 ml / 12 Numbers of 750ml/ 24 Numbers of 375ml / 48 Numbers of 180ml / 96 Numbers of 90 ml and 150 Numbers of 60 ml Glass Bottles / Pet bottles / Tetra Packs and any other case/pack as approved by the Managing Director, APSBCL .

The pet bottles / Tetra Packs shall be certified by Central Food Technological Research Institute as fit for preservation. All such types of packs or sizes shall be as approved by the Managing Director, APSBCL, Andhra Pradesh from time to time.

**I. Basic Price:**

- i) In respect of IMFL (OTHER THAN BEER) from the Distilleries / Wineries situated within the State the basic price includes Cost price + Cost of EALs/HEALs/Track and Trace Instruments + freight charges + handling charges for loading and insurance etc.,
- ii) In respect of IMFL (OTHER THAN BEER) procured from the Distilleries / Wineries located outside the State of A.P., the basic price includes, in addition to the above, the following also:

Central Sales Tax and Export Duty or Export Fee levied by the state where the IMFL (OTHER THAN BEER) is manufactured, Import Fee or Import Duty levied by the Commissioner of Prohibition and Excise, Govt. of A.P.

**J. EXCISE DUTY / COUNTERVAILING DUTY (ED/CVD):**

The rate of Duty / Countervailing Duty is an Excise Duty and Countervailing Duty as levied by the State Government under "The Andhra Pradesh State Excise Act, 1968" .

**K. Landed Cost:**

Landed Cost means the total of Basic Price, Excise Duty / Countervailing Duty.

**L. Wholesale Trade Margin:**

'Wholesale Trade Margin' means an amount of 0.50% on the total of Landed Cost plus notified AP VAT on the Landed Cost.

**M. Issue Price:**

'Issue Price' means the total of Basic Price + Excise Duty/ Countervailing Duty + Notified AP VAT + Special Margin + Wholesale Trade Margin + notified AP VAT on Wholesale Trade Margin, rounded off to the next Rupee.

**N. Maximum Retail Price(MRP):**

The Maximum Retail Price means the Issue Price + Retailer's Margin + Additional Retail Excise Tax (ARET) + Drug Control & Rehabilitation Cess + the total rounded off to next ten Rupees.

**O. Categories:**

The definition of IMFL (OTHER THAN BEER) Categories are as under :

<b><u>CATEGORY</u></b>	<b><u>BASIC PRICE /CASE</u></b>
"A"	Upto Rs. 650/-
"B"	Above Rs. 650- and upto Rs. 1000/-
"C"	Above Rs. 1000 and upto Rs. 2500/-
"D"	Above Rs. 2500/-

**P. Goods Receipt Note (GRN):**

Goods Receipt Note means the document generated at the IMFL (OTHER THAN BEER) Depots for taking the stocks into the account after receipt of the consignment from the Supplier with valid Transport Permit/ Import Permit against the Order for Supply issued by the Managing Director, APSBCL.

**Q. Retailers Margin:**

The Retailer Margin means, the margin notified over the Issue Price by the Government.

\* The Terms and Phrases in this document shall be understood as defined in The Andhra Pradesh Excise Act.1968, The Andhra Pradesh (Regulation of Trade in Indian Made Foreign Liquor and Foreign Liquor) Act 1993 and the Rules made there under.

**4.0 RATE CONTRACT AGREEMENT:**

The order for supply including terms and conditions herein specified and any additional terms and conditions that may be prescribed under law constitutes the sole and entire agreement between the parties viz. Managing Director, APSBCL and Supplier. Supplier's offer shall be incorporated in and made part of the Order for Supply only to the extent of specifying the nature and descriptions of the brands ordered. No other terms and conditions in the offer shall be binding upon the Managing Director, APSBCL unless they are accepted.



## **5.0 QUALITY CONTROL**

### **5.1 COMPLIANCE WITH BUREAU OF INDIAN STANDARDS (BIS):**

The supplier shall ensure that the IMFL (OTHER THAN BEER) (ENA / MALT Based only) supplied against the orders for supply placed by the Managing Director, APSBCL shall meet the following requirements.

**A) Clarity :**All the IMFL (OTHER THAN BEER) ( ENA / MALT Based only) shall be clear and transparent liquids free from sediments or suspended particles.

**B) Freedom from Harmful ingredients:** All the IMFL (OTHER THAN BEER) ( ENA / MALT Based only) shall be free from any ingredients injurious to health.

**C) Freedom from added colouring matter:** All the IMFL (OTHER THAN BEER) shall be free from added colouring matters except caramel. Rum without colouring matter shall be designated as white Rum. Gin and Vodka shall be clear, free from added colour and shall not develop any turbidity on being diluted with water.

**D) Aroma and Taste:** All IMFL (OTHER THAN BEER) shall possess the relevant characteristic aroma (flavour) and taste.

**E) Maturity:** Rum and Whiskies when labeled as "matured" shall be a blend of spirits matured for not less than 3 months in suitable containers.

**F) BIS Standards:** The quality of IMFL (OTHER THAN BEER), Wine and RTD shall conform to the standards prescribed by the Bureau of Indian Standards (BIS), which are as follows: -

#### **1. BIS Specifications:**

Extra Neutral Alcohol ( ENA)	IS 6613 (2002)
Whisky	IS 4449 (2005)
Brandy	IS 4450 (2005)
Vodka	IS 5286 (2005)
Gin	IS 4100 (2005)
Rum	IS 3811 (2005)
TEST METHODS of ENA, WHISKY, BRANDY, VODKA, GIN & RUM	IS 3752 (2005).
Wine	IS 7585

#### **2. Number of testing parameters for ENA and IMFL: -**

- (13) parameters for testing Extra Neutral Alcohol (ENA)

- (9) parameters for testing blends (whisky, brandy, vodka, gin)
- (10) parameters for testing rum
- (14) parameters for testing wine

The copy of Chemical Examination Certificate duly attested by the Distillery Officer / competent authority concerned should be sent to the designated APSBCL depots along with dispatch of each batch and consignment of brands. Such chemical examination certificate shall be duly authenticated by the Chemical Examiner / Authority recognized in the Andhra Pradesh State in respect of brands manufactured in Andhra Pradesh. In respect of brands dispatched from outside Andhra Pradesh, the Chemical Examination certificate shall be duly authenticated by the Chief Chemical Examiner/Authority recognized by the State / Union Territory in which the supplier/manufacturer's unit is located. The Managing Director, APSBCL also reserves the right to subject the samples to chemical examination for verification of standards. The said sample found does not conform to the prescribed standards during examination by the Authorities, the Corporation will not make any payments to the supplier in respect of such stocks. The Corporation may, without prejudice to any other right or claim that it may have, terminate the Rate Contract forthwith and the Supplier shall have no claim or other recourse against the Corporation in respect of such termination. Further the Supplier shall comply with the orders passed by the competent authority in respect of any samples which are not found to be of prescribed standards.

## **5.2 RESPONSIBILITIES OF THE SUPPLIERS:**

- I. The supplier(s) ensures the following:
  - a) The supplier(s) is conscious of the need for timely supply of good quality brands.
  - b) Each product(s) shall be of the prescribed standards.
  - c) The supplier will, maintain all valid and subsisting licences and approvals (the 'Approval(s)') as may from time to time be required in respect of the Distillery and in respect of all of the brands;
  - d) In the event of suspension / cancellation of Approval(s) the Supplier will promptly and in any event within 48 hours inform the Department of such suspension / cancellation along with copy(s) of order(s) and the remedial measures, if any adopted;

- e) The supplier accepts responsibility for all liability whether from deficiency in quality of brand / packaging or otherwise.
- II. The supplier will at all times indemnify the Corporation (including its office bearers and employees) of and from all claims, actions, demands and liability (including but not limited to costs on actuals) arising from or relating to any act or omission of the supplier, its employees, contractors or agents in relation to the Rate Contract whether arising from any deficiency in brand quality or otherwise.
- III. In the event that:
- i. the supplier breaches any warranty or obligation;
  - ii. any Approval(s) are suspended / cancelled / revoked / terminated;
  - iii. the supplier breaches any terms / conditions of the Rate Contract the Managing Director, APSBCL shall have the right, by written notice, to forthwith terminate the Rate Contract or decline to place any order for supply / indents on the supplier as the Managing Director, APSBCL considers appropriate. The Managing Director, APSBCL may, but shall not be obliged to, grant the supplier a cure period of not more than 15 days from the date of the Corporation's notice specifying the breach etc. If the supplier fails or omit to rectify the breach to the reasonable satisfaction of the Corporation within such cure period the Rate Contract shall, in any event, stand terminated on the expiry of the cure period.

Such termination / suspension shall be without prejudice to any other right or claim that the Corporation may have against the Supplier. On termination the supplier shall have no claim or other recourse against the Corporation in respect of such termination / suspension.

**6.0 WITHDRAWAL & NON-WAIVER:**

**A)** In case the offeror withdraws the quotation during its validity period or fails to supply the goods as per the terms and conditions of the contract or at any time repudiates the contract wholly or partly, the Managing Director, APSBCL shall be at liberty to cancel the contract and forfeit the Security Deposit and also to recover from the supplier extra loss incidental to the breach of contract on the part of the supplier.

**B)** POSTAL DELAYS IF ANY:

The Corporation will not be held responsible for any postal delays in receiving the offer or any correspondence communicated to the successful offeror.

**G)** The Contract is not assignable by either party.

**D)** Furnishing of incorrect information shall entail forfeiture of EMD/Security Deposit and barring the offeror/supplier against future offers, civil and criminal liabilities.

**E) NON-WAIVER :**

No failure of either the Corporation or the supplier to exercise and no delay by it in exercising any right, power or remedy in connection with or under the Rate Contract shall operate as a waiver of that right, power or remedy nor shall any single or partial exercise of any right, power or remedy preclude any other or further exercise of that right, power or remedy or exercise of any other right, power or remedy. Any express waiver of any breach of the Rate Contract shall not be deemed to be a waiver of any other or subsequent breach.

No waiver will be effective unless such waiver is in writing and signed by the party against whom such waiver is claimed.

**7.0 PREJUDICIAL ACTS:**

Without prejudice to the generality of the foregoing, if during the currency of the Rate Contract (original or as extended by the Managing Director, APSBCL) the supplier or any of his representatives, workers or agents are found indulging in any activity which directly or indirectly is prejudicial to the interest of the Corporation or indulge in

- a) Offering illegal gratification including offering a bribe, reward or advantage etc., pecuniary or otherwise to any officer or employee of the Corporation;
- b) Any malpractice such as forgery, falsification or fabrication of any documents, bills vouchers, delivery challans etc., or supplying IMFL (OTHER THAN BEER) which does not confirm to specifications or any other act or omission contrary to law or bye-laws / rules / regulations of the Government of the State of Andhra Pradesh.

The Managing Director, APSBCL, without prejudice to other legal rights or claims shall have the right to terminate the Rate Contract forthwith, debar the Supplier and forfeit the EMD/Security Deposit and such other amounts that may be lying with the Corporation

besides initiating other appropriate action. The Supplier shall have no claim whatsoever against Corporation in respect of such termination. All losses that may be incurred by the Corporation in this regard shall be recoverable from the supplier.

#### **7.1 RIGHT OF CANCELLATION:**

The Managing Director, APSBCL reserves the right to reject any or all the offers without assigning any reasons thereof. The Managing Director, APSBCL, also reserves the right to accept the offer either in full or in part.

- A)** The Managing Director, APSBCL reserves the right to terminate the Rate Contract with one month's notice without assigning any reason.
  
- B)** The supplier should abide by the provisions of The Andhra Pradesh Excise Act, 1968, and the Andhra Pradesh (Regulation of trade in Indian Made Foreign Liquor and Foreign Liquor) Act 1993, A.P. Distillery (Manufacture of Indian made Foreign Liquor other Beer & Wine) Rules 2006, A.P. Winery Rules 2006 and Rules made there under in force from time to time and any other relevant enactments like Standards of Weights & Measures Act, 1976/(Enf.) Act.1986/and Packaged Commodities) Rules, 1977. The supplier is solely and individually responsible for all the consequences arising out of the violations in this regard. Any legal complications arising out of failure to comply with various rules shall be responsibility of the supplier. Any losses/damages suffered, if any, by the Corporation due to the lapse on the part of the supplier for not complying with any of the rules will be made good by the supplier.

#### **8.0 FORUM FOR LEGAL PROCEEDINGS:**

The Courts at Amaravathi or Head quarters of State of Andhra Pradesh notified by the Government in this behalf shall have jurisdiction in respect of any suit or other legal proceedings arising from or relating to the contract.

#### **9.0 INSPECTION:**

The Corporation/Department (or) its authorised representative shall have the right to inspect, test and expedite supply or get inspected, tested and expedited the supply of any brands at the works of the supplier or at any other place decided by the Corporation.

However, this will not exonerate the supplier from the responsibility of manufacturing and supplying the brands as per the requirements specified in order for supply / contract.

**ANNEXURE – IA**

**MANUFACTURER / SUPPLIER PROFILE**

(To be furnished on letter head)

- 1.a) Name of the manufacturing Distillery/  
Winery unit :
  - b) Full address :
  - c) Telephone Numbers :
  - d) FAX/Gram :
  - e) E-mail ID :
- 2.a) Registered Office :
  - b) Full address :
  - c) Telephone Numbers :
  - d) FAX/Gram :
  - e) E-mail ID :
3. Supplier Type :  
Local - Distilleries/Wineries located in A.P.  
Non-local - Distilleries/ Wineries located outside A.P.
4. Legal status of the manufacturing  
Distillery/Winery unit :
    - a) Proprietary concern :
    - b) Partnership firm :
    - c) Public Limited Company (\*) :
    - d) Private Limited Company (\*) :
    - e) Others (specify) :
- 5 a) Total licensed capacity of the unit  
(in Proof Liters per annum) :
  - b) Total Number of IMFL (OTHER THAN BEER) cases  
produced by the Unit (from 1-4-2023 to 31-03-2024) :
6. Whether the manufacturing distillery /Winery unit possesses the license issued by the State Govt. If yes, indicate :
    - a) License fee :
    - b) No. and date of issue of license :
    - c) Date upto which the license is valid :
    - d) Name and address of the authority which issued the license.
7. Total Number of IMFL (OTHER THAN BEER) cases sold during the period from 01-04-2023 to 31-03-2024. :
8. Whether assessed under Income Tax Act and if so, :
    - a)Income Tax Permanent Account No.:
    - b)Last Returns filed for (enclose Xerox copy) :
    - c)Any proceedings under I.T Act initiated:

for recovery of arrears of Tax and if so status

- 9. a) GST Registration :
  - 1) GST Registration No. :
  - 2) CST No, :
- b) Any proceedings under R.R. Act :  
initiated for recovery of arrears  
of Tax and if so status
- 10. FSSAI License No and Date :  
Renewal Date :
- 11. Any other details :

Place : Signature :  
Date : Designation :  
(Seal of the offeror)

Note: A Photo copy of the licences indicated in (6) and (7) above may be enclosed along with this profile.

(\* ) Certificate of incorporation to be submitted



***Annexure I 'B'***

**Copies of the documents to be uploaded:**

1. Photo copy of Distillery / Winery license issued by the State Government
2. Photo Copy of FSSAI License
3. Photo copy of DD (s) towards Brand scrutiny Fee :

No of Brands:\_\_\_\_, Rs:\_\_\_\_\_

4. Photo copy of complete offer document duly signed in all pages.

PLACE:  
DATE :

SIGNATURE OF CHIEF EXECUTIVE  
OF THE DISTILERY/ WINERIES.  
OR  
AUTHORISED SIGNATORY  
NAME:  
DESIGNATION:

- FSSAI : Food Safety and Standard Authority of India

**Annexure-II 'A'**

**MANUFACTURER/ SUPPLIER PRICE OFFER**

(Schedule of Products and prices offered by suppliers situated in India including Andhra Pradesh)

Sub: Offer for Supply of IMFL (OTHER THAN BEER) for the year 2024-25 – Basic prices quoted – Reg.

Ref: Notification No . APSBCL/I/2024-25/1 Dt. 29-11-2024

\* \* \* \*

The break up of price per case of each brand quoted is as indicated below:

Supplier Code (in case of existing suppliers only)/ NEW	Name of the supplier	Offered Category *	Local / Non local	Description of Existing Brand	Size in ML per Bottle	Number of bottles per case	**Basic price in Rs. per case	Brand Segment	Type of pack G (Glass) / P (Pet)/ T (Tetra pack)
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)

***Status of the Brand Own / Tie-up / Franchise/ Sub-lessee	****Tie-up / Franchise/ Sub-lease brand owned by (Name of the Brand Owner / Sub-Lessee)	***** Code for Blend	Alcoholic Strength % (proof)	Alcoholic Strength % (v / v)	Product Code, if the brand is existing	Description of New Brand
(11)	(12)	(13)	(14)	(15)	(16)	(17)

**\* Category of Brands to be furnished**

Example: A, B,C, D, WINE,RTD

**\*\*Basic price**

(a) Local : Cost price + Cost of EALs/HEALs/Track and Trace Instruments + Freight + Insurance + Handling charges for loading and unloading etc.,

(b) Non-Local : Cost price + Cost of EALs/HEALs/Track and Trace Instruments + Freight + Insurance + Handling charges for loading and unloading + Central Sales tax + Export Duty levied by the State where the IMFL (OTHER THAN BEER) is manufactured + Import Fee levied by Commr. of Proh. & Excise, Govt. of A.P. etc.,

Local : Distilleries / Wineries located in A.P.

Non-local : Distilleries / Wineries located outside A.P.

**\*\*\*Code for Status of the Brand**

O – for Own Brands

T - for Tie-up Brands/ Franchise Brands

S - for Sub-Lessee Brands

**\* \* \* \* Tie-up /Franchise/ Sub-lease brand owned by (Name of the Brand Owner / or Sub-Lessee):**

A copy of the subsisting agreement between the supplier and the Brand owner (Executed by authorised signatory) shall be enclosed. Tie-up/ Franchise and sub-lease will be allowed subject to Tie-up/ Franchise and Sub-lease, as the case may be, being permitted by State Excise Laws.

**\* \* \* \* \*Code for Blend**

01 – ENA based

02 - Malt based

03 - Others (give details)

PLACE:

DATE :

SIGNATURE OF CHIEF EXECUTIVE  
OF THE DISTILERY/ WINERIES.

OR

AUTHORISED SIGNATORY

NAME:

DESIGNATION:

Note: (1) Brand code shall be indicated in case the brand exists the State of Andhra Pradesh as per the Rate Contract Agreement

- (2) Enclose separate sheets wherever necessary.
- (3) **The information shall furnish in the excel format only provided by the Department.**

**Annexure-II 'B'**

**DETAILS OF OFFERED/REGISTERED BRANDS BASIC PRICE, VOLUME AND MRP FOR THE YEAR 2023-24 (APR TO MAR) & 2024-25 (APR TO OCT) IN THE FOLLOWING TABLE YEAR-WISE SEPERATELY**

Supplier code/ NEW	Name of the Supplier	Offered Category	Size in ML	BRAND DESCRIPTION	AP		TELANGANA	
					BASIC PRICE (Rs)	Volume sold (cases) & MRP (Rs)	BASIC PRICE (Rs)	Volume sold (cases) & MRP (Rs)
1	2	3	4	5	6	7	8	9

KARNATAKA		TAMILNADU		KERALA		MAHARASHTRA	
BASIC PRICE (Rs)	Volume sold (cases) & MRP (Rs)	BASIC PRICE (Rs)	Volume sold (cases) & MRP (Rs)	BASIC PRICE (Rs)	Volume sold (cases) & MRP (Rs)	BASIC PRICE (Rs)	Volume sold (cases) & MRP (Rs)
10	11	12	13	14	15	16	17

ORISSA		DELHI		OTHER STATES		BASIC PRICE OFFERED (Rs.)
BASIC PRICE (Rs)	Volume sold (cases) & MRP (Rs)	BASIC PRICE (Rs)	Volume sold (cases) & MRP (Rs)	BASIC PRICE (Rs)	Volume sold (cases) & MRP (Rs)	
18	19	20	21	22	23	24

**Note:** There may be cases where variant name may not be exactly the same as offered for sale in Andhra Pradesh, but the major/basic brand is exactly the same and variant may vary a little. Details of all such brands/variant are to be provided in above table, even if the brand/variant is not being marketed by the proposer in other states.

\* Proof of Basic Price & MRP of brands in respect of Non-Local suppliers shall be submitted.

PLACE:  
DATE :

SIGNATURE OF CHIEF EXECUTIVE  
OF THE DISTILERY/ WINERIES.  
OR  
AUTHORISED SIGNATORY  
NAME:  
DESIGNATION:

**Note:**

The information shall furnish in the excel format only provided by the Department.

**Annexure-III**

**LOCATION OF THE IMFL DEPOTS:**

S.No.	DEPOT CODE	NAME OF THE DEPOT	PHONE NO.	S.No	DEPOT CODE	NAME OF THE DEPOT	PHONE NO.
1	72	Wholesale IMFL & FL Depot, APSBCL, Kurnool, pandipadu Road, Kalluru Mandal, Kurnool – 518 002	Land 08518 230496  Cell 9949351039	7	78	Wholesale IMFL & FL Depot, APSBCL, Guntur-I, Nallapadu Village, Near Loyala Public School, Guntur – 522 005	Land 0863 229014  Cell 9949351046
2	73	Wholesale IMFL & FL Depot, APSBCL, Chittoor – I, Oddepally Villlage, Putalapattu Mandal, Chittoor – 517 124	Land 08572 270042  Cell 9949351040	8	79	Wholesale IMFL & FL Depot, APSBCL, Guntur-II, APSWC Godowns, Tenali, Guntur District – 522 201	Land 08644 222630  Cell 9949351047
3	74	Wholesale IMFL & FL Depot, APSBCL, Ananthapur, S.No.4-5A1,4-5A3, Near Iskon Temple, Bypass Raod, Rajiv Colony Panchayat, Ananthapur – 515 004	Land 08554 277013  Cell 9949351041	9	80	Wholesale IMFL & FL Depot, APSBCL, Vijayawada – I, D.No. 23-105, 106, Gollapudi, facing NH-9 Vijayawada, Krishna District – 520 007	Land 0866 2555970  Cell 9949351048
4	75	Wholesale IMFL & FL Depot, APSBCL, Near RTC Workshop Post Office Kadapa – 516002 Kadapa District	Land 08562 244815  Cell 9949351042	10	81	Wholesale IMFL & FL Depot, APSBCL, Vijayawada –II, D.NO.1/628, Plot No.B4,B5 & B11, Auto Nagar, Gudivada, Krishna District – 521301	Land 08674 245366  Cell 9949351049
5	76	Wholesale IMFL & FL Depot, APSBCL, Nellore, Deverapalem Village, Nellore District, Nellore – 524 001,	Land 0861 – 222630  Cell 9949351043	11	82	Wholesale IMFL & FL Depot, APSBCL, West Godavari – I, Govt. Distillery Compound, D.No.6-161, Chagallu, West Godavari Dist.- 534342	Land 08813 271417  Cell 9949351050
6	77	Wholesale IMFL & FL Depot, APSBCL, Prakasam Depot, S.N.216, Pernamitta, Near Ongole, Prakasam – 523 001	Land 08592 233492  Cell 9949351045	12	83	Wholesale IMFL & FL Depot, APSBCL, East Godavari – I, VDO's Training Centre, Samalkot, East Godavari - 533440	Land 0884 2327369  Cell 9949351051

S.NO	DEP CODE	NAME OF THE DEPOT	PHONE NO.	S.NO	DEP. CODE	NAME OF THE DEPOT	PHONE NO.
13	84	Wholesale IMFL & FL Depot, APSBCL, CHERUKURI GODOWNS, Door No. 104-8-416, N.H.-16,HUKUMPET, Opp. Eenadu Printing House, Rajamahendravaram - 533107	Phone No. 0883 2441285  Cell 9949351052	20	91	Wholesale IMFL & FL Depot, APSBCL, Prakasam -II Tarlupadu Raod. Markapuram Mandal, Prakasam -523316 Prakasam District.	Cell: 9618501044
14	85	Wholesale IMFL & FL Depot, APSBCL, Visakhapatnam - I, Survey No.118/1, Vellanki (Village), Anandapuram Mandal, Visakhapatnam Dist. - 531163	Phone No. 0891 - 252700  Cell 9949351053	21	92	Wholesale IMFL & FL Depot, APSBCL, Guntur - III, Sy.No-300/c2 Vinukonda Road, Opp: Pearl's Kalyana Mandapam, Narasaraopet - 522601 Guntur District.	Phone No. 08647 230500  Cell 9866144462
15	86	Wholesale IMFL & FL Depot, APSBCL, Visakhapatnam -II, S.No.77, Jerripothulapalem, Via Chintalagatta Post, Visakhapatnam - 531035	Phone No. 0891 - 2001330  Cell 9949351054	22	93	Wholesale IMFL & FL Depot, APSBCL, East Godavari - III, D.No.1-5-56/1/3, Ward.No:28 ONGC, by Pass Road, Savaram, Amalapuram, East Godavari - 533201	Land 08856 237478  Cell 9949351062
16	87	Wholesale IMFL & FL Depot, APSBCL, S.NO.73 &74, Before Railway Gate, Nellimerla Village, Vizainagaram - 531217	Phone No. 08922 - 244241  Cell 9949351056	23	94	Wholesale IMFL & FL Depot, APSBCL, Vakativarikandriga (Village), Ozili (Sub Post Office), Ozili (Mandal), SPSR Nellore District - 524402	Cell: 8328131372
17	88	Wholesale IMFL & FL Depot, APSBCL, Sharmamommedpuram Village Etcherla Mandal SRIKAKULAM PINCODE: 532 402	Land 08942 231137  Cell 9949351057	24	95	Wholesale IMFL & FL Depot, APSBCL, Old Andhra Cotton Mills Compound, Mydukur Road, Proddatur - 516360 Kadapa District.	Cell: 9121497666
18	89	Wholesale IMFL & FL Depot, APSBCL, S.No.828/A1/B2 & 839/2, Behind Eenadu Printing Press, Reniguta Road, Tirupati Chittoor District - 517506	Phone No. 0877 2271233  Cell 9949351058	25	96	Wholesale IMFL & FL Depot, APSBCL, Industrial Park, SPY Agro Limited, Nandyal - 518502, Kurnool District.	Cell: 9440759913
19	90	Wholesale IMFL & FL Depot, APSBCL, West Godavari-II M R C Buildings , Guntur Road, Eluru WEST GODVARI DIST PINCODE: 534 001	Land 08812 240059  Cell 9949351060	26	97	Wholesale IMFL & FL Depot, APSBCL, C/o Central Warehousing Corporation, E2 & E3 Compartments, Nidamanuru - 521104, Krishna District.	Cell 8106218465

27	<b>98</b>	Wholesale IMFL & FL Depot, APSBCL, C/o Juice Factory, Krishnapuram, Valasapalli, Punganur Road, Chittoor District – 517325	Cell: 7702641444	29	<b>100</b>	Wholesale IMFL & FL Depot, APSBCL, Bhimavaram, Survey No.404/3B1, 404/9B, Mahadevapatnam Village, Undi Mandal, West Godavari District - 534199	Tel. No. 08816 297811  Cell 9989121229
28	<b>99</b>	Wholesale IMFL & FL Depot, APSBCL, Anakapalli, Premises No.10-16-86, 10-16-87 & 10-16-88, Block No.5, Railway Station Ward, Sunkaramettu, Cheripallikhanadam, Visakhapatnam Dist.	Cell 8008582225				

**ANNEXURE –IV****LIST OF PROHIBITION AND EXCISE CHECK POSTS**

<b>S.No.</b>	<b>District</b>	<b>Name of the Check-post</b>
1	Srikakulam	Purushottapuram Check-Post
2		Vasundhara Check-Post
3	Parvathipuram Manyam	P. Konavalasa Check-Post
4		Kuneru Check-Post
5	Kakinada	Mallavaram Y Junction Check-Post
6		Sunkarapalem Check-Post
7	Dr. B.R. Ambedkar Konaseema	Yedurulanka Check-Post
8	Eluru	Thatakulagudem Check-Post
9	NTR	Garikapadu Check-Post
10	Palnadu	Pondugala
11		Vijayapuri South
12	Tirupathi	B.V. Palem
13		Kshetragudi CP
14		Holagunda CP
15		Pedda Harivanam CP
16	Kurnool	Madhavaram CP
17		Naguladinne CP
18		Sunkesula CP
19		Panchalingala CP
20		Donekal CP
21	Anantapuramu	Vidapanakal CP
22		Obulapuram CP
23	Sri Satya Sai	Kodikonda CP
24		Thumakunta CP
25	Annamayya	Ramasamudram CP
26		Cheekulabailu CP
27		Naraharipeta CP
28	Chittoor	Palamaner (Cattlefarm CP)
29		V. Kota CP